

## Real estate developer and property manager signs on to Silanis e-SignLive for IBM LotusLive

**Montreal, QC, May 11, 2010** - Silanis Technology, the leader in [electronic signatures](#), today announced that Canderel, one of Canada's largest real estate development and property management companies, has signed on as a beta customer of [Silanis' e-SignLive™ online e-signature services](#) for [IBM LotusLive](#). Canderel will use the combined services to complete high-value real estate deals online with its global partners and investors.

"Securing financing for large real estate projects is not easy in these tough economic times, so making it faster and easier for our global partners to do business with us is key," said Jonathan Wener, Chairman & CEO, of Canderel.

"The combined Silanis and IBM services will help us to this end by enabling all parties to come together in a secure and collaborative, online environment where we can then electronically participate in the negotiation, pre-closing and closing stages from anywhere in the world."

Business executives, lawyers and insurance representatives from each company involved in the real estate transaction will be invited to log onto [LotusLive](#) and then the [Silanis e-SignRoom](#) where each party can electronically review, notate, and sign all documents required to close the deal. The electronic documents can then be immediately accessed by all parties and further modified as required.

"Eliminating paper from the process means we no longer have to physically sit in the same room, or courier documents back and forth to one another across the country," said Wener. "This will both reduce the time and cost to close deals, and save people the hassle of travelling."

Moreover, the [e-SignRoom](#) will give Canderel more visibility and control at each stage of the deal, while preventing manual processing errors from occurring.

An Executive Dashboard will provide Canderel's management team with real-time information with regards to how many documents have been reviewed, notated or signed, by whom, when, and what information and activities are still pending so that corrective action can be taken as needed.

The service also prevents documents from being submitted if they are missing any information, signatures or initials – an important feature for minimizing downstream legal and non-compliance risks.

The [e-SignLive services](#) are fully integrated with the [IBM LotusLive platform](#) to provide a simple, efficient and cost-effective solution for signing a wide variety of business documents online. The e-SignLive services include e-SignDoc™ and e-SignRoom™.

[e-SignDoc](#) enables multiple people to electronically sign one document at a time, while [e-SignRoom](#) extends the capabilities of e-SignDoc enabling multiple LotusLive subscribers to e-sign multiple documents. e-SignRoom also provides a dashboard that enables the monitoring and tracking of the pending and completed e-SignRooms.

e-SignDoc, the second e-SignLive service, is currently in full production at IBM LotusLive. This service is designed to enable multiple people to electronically sign and initial one document at a time. A free 30-day trial of e-SignDoc is now available at <http://esignlive.silanis.com/services/freetrial.html>

**About Silanis**

Silanis Technology Inc. is the leading provider of Electronic Signature Process Management solutions. The world's largest insurance and financial services companies, major government agencies, integrators and service providers depend on Silanis to accelerate business transactions and reduce costs while improving compliance with legal and regulatory requirements. The company's electronic signature platform, ApproveIt®, is an enterprise-class e-signature process management solution that transforms paper-based business transactions to all-electronic, Web-based processes for e-commerce and e-government. Visit us on the Web at <http://esignlive.silanis.com/>